



Aerohive Networks

Review From A Customer



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From IT Central Station, the leading review site for enterprise technology solutions.

Review by a Real User

Verified by IT Central Station



Manager - IT Infrastructure at a non-tech company with 501-1,000 employees

it_user544491

WHAT IS MOST VALUABLE?

Controller-less APs Auto-Provisioning App and firewall security at the AP Reliability

HOW HAS IT HELPED MY ORGANIZATION?

I never worry about the WiFi being down. An AP might have issues, but the others automatically increase power to fill in the gap. Usually, an issue is resolved with a configuration push and a restart.

WHAT NEEDS IMPROVEMENT?

Their firewall configuration gets funky and it can be difficult to understand.

FOR HOW LONG HAVE I USED THE SOLUTION?

We have been using this solution for over five years.

WHAT WAS MY EXPERIENCE WITH DEPLOYMENT OF THE SOLUTION?

I did not encounter any issues with deployment.

WHAT DO I THINK ABOUT THE STABILITY OF THE SOLUTION?

I did not encounter any issues with stability.

WHAT DO I THINK ABOUT THE SCALABILITY OF THE SOLUTION?

I did not encounter any issues with scalability.



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HOW IS CUSTOMER SERVICE AND TECHNICAL SUPPORT?

Customer Service: Customer Service is excellent! I have had no reason to give them less than a 10 on a post ticket survey.

Technical Support: Tech support is great. Sometimes the Level-1 person can't help, but they engage engineers quickly to assist if needed.

WHICH SOLUTIONS DID WE USE PREVIOUSLY?

We used Symbol Controller based WiFi. It was terrible, it went down all the time, and it was difficult to upgrade or add APs to.

HOW WAS THE INITIAL SETUP?

The setup was straightforward. You build a policy in HiveManager Online, set the sub-net, and then plug in an AP on that sub-net. This will automatically push the configuration down, once it calls home from your network.

WHAT ABOUT THE IMPLEMENTATION TEAM?

A vendor assisted with our first roll-out. After that initial one, we have done all other implementations ourselves without any issues.

WHAT WAS OUR ROI?

It is difficult to say with WiFi. I never have to deal with it and people don't complain about it. If everyone who needs to connect, and can do so without issues, then productivity is increased for sure.

WHAT'S MY EXPERIENCE WITH PRICING, SETUP COST, AND LICENSING?

Buy near the end of Q4 in order to get a deal.

WHICH OTHER SOLUTIONS DID I EVALUATE?

We looked at several other options, including Cisco and Aruba.

WHAT OTHER ADVICE DO I HAVE?

You will not regret buying this solution.

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