



Avaya Ethernet Switches

Review From A Customer



Avaya Ethernet Switches

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From IT Central Station, the leading review site for enterprise technology solutions.

Review by a Real User

Verified by IT Central Station



Data Department Manager at BTC Networks

Maroun Abboud

VALUABLE FEATURES

When compared to Cisco, Avaya's pricing and performance is good.

IMPROVEMENTS TO MY ORGANIZATION

As we are a solution provider and not product oriented, we give the best solution for our customers, with a good price. We are the number one company in the region, BTC, and operate in Egypt, Iraq, Jordan, Lebanon, and Saudi Arabia.

USE OF SOLUTION

I've got over 10 years of experience with various Avaya products. Also, I was using Nortel products prior to their acquisition by Avaya.

DEPLOYMENT ISSUES

No issues encountered.

SCALABILITY ISSUES

No issues encountered.

CUSTOMER SERVICE AND TECHNICAL SUPPORT

Customer Service: For me, the customer satisfaction, and awareness, is the most important thing. I usually train all my clients on their chosen system. Technical Support: 10/10.

PREVIOUS SOLUTIONS

As we are a service provider, we offer various other products to our customer: Astaro ASG Avaya/Netscreen Fortinet HP Switches & WiFi Juniper SSG Juniper SRX 210 & 240 Juniper WXC Sophos next generation SG, including RED, SG, and WiFi Telindus Crocus E1



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INITIAL SETUP

For me, the installation and setup is simple. I work hard to do the simulation for the customer, and discuss all the requirements before implementation with the client.

OTHER ADVICE

Give us 10 minutes of your time, and we will show you the differences. When I do presentations, I give potential clients demo access to the solution(s) I am presenting.

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