



Review From A Customer





From IT Central Station, the leading review site for enterprise technology solutions.

# Review by a Real User

Verified by IT Central Station



Systems Engineer at a financial services firm with 501-1,000 employees

SystemsEbdd4

#### WHAT IS OUR PRIMARY USE CASE?

It is used for deduplication and encryption.

#### **HOW HAS IT HELPED MY ORGANIZATION?**

Easy to scale Easy to maintain

#### WHAT IS MOST VALUABLE?

Easy to use management. I like that it is wizard-driven. In past iterations, it has made it easier to cross-train the team.

#### WHAT DO I THINK ABOUT THE STABILITY OF THE SOLUTION?

It is very stable.

#### WHAT DO I THINK ABOUT THE SCALABILITY OF THE SOLUTION?

The scalability definitely meets our businesses requirements. It is highly scalable.

## **HOW IS CUSTOMER SERVICE AND TECHNICAL SUPPORT?**

The technical support is good. However, the support portal needs fixing. Accessing a service request on the support portal seems to be a bit difficult, as opposed to just calling the 800 number. I do think it has improved over time.

#### **HOW WAS THE INITIAL SETUP?**

The initial setup is straightforward.



# WHAT'S MY EXPERIENCE WITH PRICING, SETUP COST, AND LICENSING?

Go with the virtual appliance versus the hardware.

## WHAT OTHER ADVICE DO I HAVE?

We integrate the solution with VMware. There have been some cost involved with this. Most important criteria when selecting a vendor: the relationship.

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