



Dell EMC

# Dell EMC XtremIO Flash

## Review From A Customer



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## Review by a Real User

Verified by IT Central Station



Regional Technical Manager CST at a tech services company with 501-1,000 employees

**Regtechmgr67**

### **WHAT IS OUR PRIMARY USE CASE?**

The primary use case of this solution is for virtualization. The deployment model used was on-premises.

### **WHAT IS MOST VALUABLE?**

I like the deduplication and auto-tiering features.

### **WHAT NEEDS IMPROVEMENT?**

The product could be improved by reducing the pricing and having better organization in their technical support team.

### **WHAT DO I THINK ABOUT THE STABILITY OF THE SOLUTION?**

This solution is stable. I would give it five out of six, not 100% only 90%.

### **WHAT DO I THINK ABOUT THE SCALABILITY OF THE SOLUTION?**

The scalability of this solution is good.

### **HOW ARE CUSTOMER SERVICE AND TECHNICAL SUPPORT?**

The technical support is good but they are not well organized.

### **HOW WAS THE INITIAL SETUP?**

The initial setup was straightforward.

### **WHAT'S MY EXPERIENCE WITH PRICING, SETUP COST, AND LICENSING?**

There are costs in addition to the standard licensing fees.



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### WHAT OTHER ADVICE DO I HAVE?

I am a partner for Dell EMC. My complaints are not about the features of this solution, it's more about the pricing and the support. I would rate this solution an eight out of ten.

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