



# Rapid7 InsightAppSec

## Review From A Customer

From IT Central Station, the leading review site for enterprise technology solutions.

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## Review by a Real User

Verified by IT Central Station



Security Administrator at a comms service provider with 1,001-5,000 employees

**Mat Greensides**

### **WHAT IS OUR PRIMARY USE CASE?**

The primary use case is vulnerability scanning and discovering.

### **HOW HAS IT HELPED MY ORGANIZATION?**

Visibility Realization of how my systems are developed. An identification of vulnerabilities.

### **WHAT IS MOST VALUABLE?**

How it integrates with the rest of my systems. I like how they have done some scanning which is reaching into my environment.

### **WHAT NEEDS IMPROVEMENT?**

I would like more details of what the product can do. For the new vulnerabilities and information which comes out, I would like to see them do some specific in-house application testing for companies who do their own application development.

### **FOR HOW LONG HAVE I USED THE SOLUTION?**

Three to five years.

### **HOW ARE CUSTOMER SERVICE AND TECHNICAL SUPPORT?**

The technical support is very helpful. I have used them in the last month.

### **IF YOU PREVIOUSLY USED A DIFFERENT SOLUTION, WHICH ONE DID YOU USE AND WHY DID YOU SWITCH?**

Our previous solution was not as robust, so we needed this solution in order to achieve our goals and objectives.



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**HOW WAS THE INITIAL SETUP?**

I think the initial setup was straightforward.

**WHAT ABOUT THE IMPLEMENTATION TEAM?**

We did it ourselves.

**WHAT WAS OUR ROI?**

We have seen measurable decrease in the mean time to respond to threats by 20 percent. We have seen staff productivity increase by approximately one team member.

**WHICH OTHER SOLUTIONS DID I EVALUATE?**

We were kind of adopted into this because a sister company of ours also had this solution. Therefore, we just integrated and adopted it instead of looking for others.

**WHAT OTHER ADVICE DO I HAVE?**

Give it a try. It exceeds my expectations, and I'm curious to see what else they can release.

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