



# Veeam Backup & Replication

## Review From A Customer



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# Review by a Real User

Verified by IT Central Station



Architect at a tech services company

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### VALUABLE FEATURES

Instant recovery of VMs, reliability of backup process are valuable as this is used as a failover migration tool.

### IMPROVEMENTS TO MY ORGANIZATION

We had a vendor screw up a financial accounting program at tax season, a critical time for one of our customers. We were able to roll the VM back in under five minutes, and users were back on the software in under 10 minutes from restore.

### ROOM FOR IMPROVEMENT

The software really needs to expand into physical machines backups. Endpoint Protection is a good start, but physical backups are the missing component to crush the competition.

### USE OF SOLUTION

I've been using it for three years.

### DEPLOYMENT ISSUES

We have had no issues with the deployment so far as multi-site WAN acceleration works out of the box, and so far we've been very happy with our experience

### STABILITY ISSUES

There have been no performance issues.

### SCALABILITY ISSUES

Scalability is all about bandwidth, so the only issue we had was trying to guess how much bandwidth we would need.



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### **CUSTOMER SERVICE AND TECHNICAL SUPPORT**

It can take a while to get a recovery engineer on the phone, but once you get one the support is excellent. Follow up on issues has been exemplary.

### **INITIAL SETUP**

It is simple to setup and the documentation covers just about everything you need to know.

### **IMPLEMENTATION TEAM**

This was all setup in house.

### **PRICING, SETUP COST AND LICENSING**

The pricing is reasonable, but tracking and purchase levels are unnecessarily complicated.

### **OTHER SOLUTIONS CONSIDERED**

I have used and evaluated many backup and recovery solutions. Veeam came out on top for ease of use, reliability of job execution, backup validation, and speed of recovery in virtual environments.

### **OTHER ADVICE**

By far it is the best virtualization protection product, but lacking in the physical protection space. It does physical backups, but it feels like an after thought.

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