



Veeam Backup & Replication

Review From A Customer



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Review by a Real User

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Solutions Architect at FLEXdata Solutions

it_user452412

VALUABLE FEATURES

The highly granular yet simple restoration capabilities for critical applications such as Active Directory, Exchange, SQL, SharePoint and Oracle, via an agentless single-pass backup. The deep integration with NetApp Integrated Data Protection capabilities, including controlling and managing Snapshots, SnapMirror and SnapVault, as well as the ability to provide granular, automated restoration from these protection sources. Lastly, the ability to leverage backup data copies directly for disaster recovery, test & development and/or data mining activities.

IMPROVEMENTS TO MY ORGANIZATION

Veeam Backup allows FLEXdata Solutions to offer a more complete data protection strategy to our client-base, and one that delivers greater business value than the majority of legacy backup solutions in-place today. Each organisation we work with has different data protection products and processes in place, so we are exposed to many different products and approaches. We specifically chose to partner with Veeam for a number of technical and commercial reasons. These include its rich feature set coupled with ease-of-use, strong roadmap, roadmap delivery history, simple and predictable licensing model, channel model, and deep integration with NetApp Integrated Data Protection features.

ROOM FOR IMPROVEMENT

Scheduling functionality is not as intuitive or as flexible as it could be. Some terminology can also be confusing or misleading. For service providers, multi-tenancy capabilities could be enhanced. Greater capabilities to protect physical hosts and applications would expand the use cases. Continuous data protection (CDP) capabilities would be well received.

USE OF SOLUTION

I've been using it for 18 months.



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DEPLOYMENT ISSUES

We have had no issues with the deployment.

STABILITY ISSUES

The product is very stable.

SCALABILITY ISSUES

It is highly scalable.

CUSTOMER SERVICE AND TECHNICAL SUPPORT

They're great from a partner point of view, but I can't comment from an end-user point of view.

INITIAL SETUP

The initial set-up and configuration is straightforward, and the product can be installed and configured to protect data very quickly. However, like all data availability products, you must understand the data flow and the "plumbing" required to support data movement for backup, replication, and restoration activities. Most importantly, the data protection strategy must align to business requirements and expectations, so upfront design and planning is important to ensure a successful outcome.

IMPLEMENTATION TEAM

FLEXdata implement Veeam B&R for our clients, working in partnership with their in-house teams. Putting in design and planning effort upfront ensures we deliver successful outcomes to our clients.

PRICING, SETUP COST AND LICENSING

The Veeam B&R licensing model is very straightforward – it is licensed per-CPU socket of virtualisation host system. This provides a predictable cost model, and avoids the often crippling "virtual machine tax" that capacity-based or agent/system-based licensing structures can impose. It is also recommended to consider Veeam's bundled offers, such as the Availability Suite or procuring additional maintenance/support upfront.

OTHER ADVICE

Firstly understand the business requirements and expectations, then design and architect the deployment in line with these requirements. Ensure you get the "plumbing" right, never forgetting that the reason you backup is that one day you may have to restore. Plan and prepare for that day.

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