

Zerto

# Zerto

## Review From A Customer

From IT Central Station, the leading review site for enterprise technology solutions.

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## Review by a Real User

Verified by IT Central Station



Solutions Architect with 1,001-5,000 employees

**Gary Nalley**

### **WHAT IS OUR PRIMARY USE CASE?**

Cloud-based disaster recovery. However, do your homework on your provider. There are several options besides Azure and AWS that don't have their surprise charges. Be sure to check them out.

### **HOW HAS IT HELPED MY ORGANIZATION?**

Would not do a virtual based disaster recovery solution without it. Or would not do a virtual to virtual migration without it.

### **WHAT IS MOST VALUABLE?**

It just works. This sounds simple, but it is so true. So much of what we are sold in IT doesn't work as advertised. Zerto does.

### **WHAT NEEDS IMPROVEMENT?**

It's coming, but I want to do my backups from my DR side without impacting my production side. This is supposed to come out in v7.0.

### **FOR HOW LONG HAVE I USED THE SOLUTION?**

Three to five years.

### **WHAT DO I THINK ABOUT THE STABILITY OF THE SOLUTION?**

Rock solid, it just works. Make sure your Windows boxes are not previous in-place upgrades. Bugs between the Windows components create issues with assigning IP addresses. This is a Microsoft issue and not a Zerto issue.

### **WHAT DO I THINK ABOUT THE SCALABILITY OF THE SOLUTION?**

It's being used for hundreds of machines. It just works.

**HOW ARE CUSTOMER SERVICE AND TECHNICAL SUPPORT?**

Tech support is great. They help troubleshoot things that are not their issues. See Microsoft upgrade note above.

**WHICH SOLUTION DID I USE PREVIOUSLY AND WHY DID I SWITCH?**

Yes, VMWare Site Recovery Manager. SRM is not as intuitive and is VMware version dependent. Zerto does not have those issues.

**HOW WAS THE INITIAL SETUP?**

Very easy setup. Like all DR solutions, it requires planning. Specifically the network side. Don't skimp.

**WHAT ABOUT THE IMPLEMENTATION TEAM?**

Use a Zerto cloud service provider. They generally know their stuff.

**WHAT WAS OUR ROI?**

Amazing ROI considering I don't have to buy a second set of hardware for my DR site. I can use a cloud provider and only pay when I need it.

**WHAT'S MY EXPERIENCE WITH PRICING, SETUP COST, AND LICENSING?**

Check your cloud providers. You don't have to host the DR side yourself. Also, look at folks other than Azure and AWS. The hidden/surprise costs will knock your socks off.

**WHICH OTHER SOLUTIONS DID I EVALUATE?**

Veeam (no CDP), SRM, RecoverPoint for VMs, Double-Take.

**WHAT OTHER ADVICE DO I HAVE?**

No.

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