



# HPE StoreOnce

## Review From A Customer

From IT Central Station, the leading review site for enterprise technology solutions.

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## Review by a Real User

Verified by IT Central Station



Infrastructure Technician at a university with 501-1,000 employees

**it\_user236520**

### **VALUABLE FEATURES**

It's fast and reliable when compared to tape solutions.

### **IMPROVEMENTS TO MY ORGANIZATION**

Over 51TB of data is backed up and replicated off-site every week quickly and reliably, compared to the laborious tape archiving solution we had in the past.

### **ROOM FOR IMPROVEMENT**

The web-GUI is not intuitive enough for basic users and offers fairly limited functionality compared to a backup solution such as Veeam or Backup-Exec.

### **USE OF SOLUTION**

I've used it for 15 months.

### **DEPLOYMENT ISSUES**

No issues encountered.

### **STABILITY ISSUES**

Rarely have issues with stability.

### **SCALABILITY ISSUES**

No issues when you need to scale up. It's as simple as 'chucking more disks' into the array when the space needs expanding.

## HPE StoreOnce

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### **CUSTOMER SERVICE AND TECHNICAL SUPPORT**

Customer Service: Good from HP, as usual (on a contract). Technical Support: Good from HP, as usual (on a contract).

### **PREVIOUS SOLUTIONS**

We previously used Symantec Backup-Exec to LTO-4 tape. We switched because we needed a more scalable solution that was faster and allowed replication off-site nightly at a much quicker rate.

### **INITIAL SETUP**

Simple, it was handled by HP.

### **IMPLEMENTATION TEAM**

We had HP do the implementation, with a third party consultancy firm called System Professional. They had exceptional understanding of the entire platform.

### **ROI**

I cannot put a price on this investment. Suffice it to say that the countless number of man-hours saved not having to deal with tapes every day/week/month is invaluable.

### **PRICING, SETUP COST AND LICENSING**

£100,000 including installation, support and maintenance contracts. This also includes two StoreOnce devices - one at our datacentre, and one replica at another campus.

### **OTHER SOLUTIONS CONSIDERED**

No, we have an extensive support contract with HP and were given a heavily discounted educational agreement as opposed to what other vendors such as EMC were offering.

### **OTHER ADVICE**

If you work for an educational institution (as I do), the potential long-term savings will easily add up compared to the short-term initial investment. Do your homework and look elsewhere and you will find it difficult to beat the product/service in terms of cost and performance

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