



# Veeam Backup & Replication

## Review From A Customer



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## Review by a Real User

Verified by IT Central Station



Technical Lead & ICT Senior Infrastructure Engineer at a tech services company with 51-200 employees

it\_user164895

### WHAT IS MOST VALUABLE?

Replication, Sure Backup and Instant Recovery; very easy to use.

### HOW HAS IT HELPED MY ORGANIZATION?

Real and fast restore and if needed a VM Instant Restore(1/2m).

### WHAT NEEDS IMPROVEMENT?

Speed and more management.

### FOR HOW LONG HAVE I USED THE SOLUTION?

I have used and given support of this product for my clients for around 4/5 years.

### WHAT WAS MY EXPERIENCE WITH DEPLOYMENT OF THE SOLUTION?

No.

### WHAT DO I THINK ABOUT THE STABILITY OF THE SOLUTION?

Some Speed and data, that we fix along the way.

### WHAT DO I THINK ABOUT THE SCALABILITY OF THE SOLUTION?

No.

### HOW ARE CUSTOMER SERVICE AND TECHNICAL SUPPORT?

Customer Service: 1 to 10, I give an 8. Technical Support: 1 to 10, I give an 8.



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### **WHICH SOLUTION DID I USE PREVIOUSLY AND WHY DID I SWITCH?**

Yes, HP and Symantec. Veeam is a product more specific for Virtual Environments.

### **HOW WAS THE INITIAL SETUP?**

Straightforward.

### **WHAT ABOUT THE IMPLEMENTATION TEAM?**

The setup and implementation was done by ourselves.

### **WHAT'S MY EXPERIENCE WITH PRICING, SETUP COST, AND LICENSING?**

20k € initial cost.

### **WHICH OTHER SOLUTIONS DID I EVALUATE?**

Yes, HP and Symantec.

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